



# Waitakere City Rotary Club Bulletin

## This Week's Meeting

<b>When:</b>	Wednesday 16 <sup>th</sup> September 2009 6:00pm
<b>Where:</b>	The Trusts Stadium, Central Park Drive
<b>Attendance:</b>	Listed at end of bulletin
<b>Guest Speakers:</b>	Bill Potter
<b>Web site:</b>	<a href="http://www.rotarywaitakere.org.nz">www.rotarywaitakere.org.nz</a>

**Visitors Welcome:** Local business people, stray Rotarians... are welcome to attend our meetings.

For information contact: Kerry McMillan 832 3229 or Mobile 021 416 777

## Important Dates and Events

Monday 21 <sup>st</sup> Sept 5pm	Board Meeting
Wednesday 23 <sup>rd</sup> Sept	Jim Hainey, Auckland Central Rotarian: "Humour in business"  <b>Jim Hainey established Drake Personnel in New Zealand. He then successfully ran the company in North America and Australasia before moving on to the speaking circuit in 1991. He bought Speakers New Zealand in 1994.</b> <i>More info below</i>
Saturday 26 <sup>th</sup> Sept	West Harbour Beerfest <i>info Bulletin 9<sup>th</sup> Sept</i>
Wednesday 30 <sup>th</sup> Sept	Fellowship night
7 <sup>th</sup> to 8 <sup>th</sup> May 2010	District 9910 Conference – Noumea
20 <sup>th</sup> to 23 <sup>rd</sup> June 2010	Montreal Conference



### Guest Speaker: Bill Potter The Movie Called Success

Bill has gone through life saying, "Pick Me!" This attitude has taken him to The Whitehouse and Buckingham Palace amongst other places.

He is still waiting on a call from the Kremlin to round it off but may have cooked his goose there if it was a KGB officer who was crushed in the stampede out the door at the next floor when, whilst standing at the back of a packed lift Bill said, "I suppose you wonder why I called this meeting"

At 67 he is the envy of us all in that he hasn't been ill for 50 years. A couple of cracked ribs and other injuries from playing rugby, but no illness. This could possibly be due to vast amounts of fresh air. This weekend he will be refereeing his 1071<sup>st</sup> rugby game. On top of the 1800 touch games he has also refereed this does come to quite a lot of fresh air – and mud come to think of it. Perhaps mud baths is the answer to good health?

Lately, since he reached superannuant status, his company has called on him to make a number of speeches on Waiheke Island. He thinks this may be a cost saving measure by the company as, unlike other speakers, he gets free fares on the ferries.

Good advice included:

- Always carry a notebook and pen to write down good ideas as they happen
- Embrace life and get the most out of it.

Bill's advice for the future of Waitakere City Rotary is make our meetings so exciting that we have a waiting list and people banging on the doors wanting to get in. We're not totally sure how many people our venue will hold. Lets find out!

Time to go? Caterers trying to throw us out? Please, we want to stay longer.

**Rotary Facts that Bill reminded us of:**

- Paul Harris launched Rotary in Chicago in 1905
- The Rotary motto is "Service Above Self"
- Women were admitted to membership in 1989 (although as an aside I'm not sure in the States have caught up with this one yet. This week I contacted Rotary to update the website showing me as Secretary so that I can update Club details. For some obscure reason they promptly entered Alan as President and left the Secretary position blank. Go figure.)

**Now for a Challenge:**

Email Bill at [duitdammit@xtra.co.nz](mailto:duitdammit@xtra.co.nz) with a new Waitakere Rotary motto. The best effort wins a copy of New Zealand's first banned business book MIND YOUR OWN DAMN BUSINESS (1999)

**Other Offers:**

1. If you organize a formal Member Dynamics Programme (MDP), the winner will attend the powerful two-day biz/personal course, **The Terrific Seminar** (valued @ \$495) for, wait... FREE!
2. If you choose to become a **Friend Investor** in The WIN Group Project at NZD3,000 for 1 year @15%:
  - a. You receive your money back,
  - b. 20 complimentary Life Memberships to Club IAMTERRIFIC and
  - c. A place in the WIN Group Project "Hall of Heroes".Call Bill on (021)7-333-57 or on 27-37-057

**Visitors:**

Tonight we were delighted to have the following visitors at our meeting:

- Bill Potter, our speaker for the evening
- Te Rangi Allen, Principal of Nga Kakano Christian Reo Rua Kura. Bob presented dictionaries to the school last week and asked Te Rangi to join us to find out what Rotary is about
- Rex Appleton, a friend of Craiger's. Rex is a stainless steel contractor and knows Craiger well... please come back Rex, our Sergeant needs ammo for fines...
- Graham Foden, a Freight Forwarder and recent resident of Swanson. He is in the process of employing Amanda, our friendly ex-Peace Corp worker from Vanuatu who introduced him to us. He will no doubt soon learn all of Amanda's 52 recipes for cooking breadfruit and a lot about Rotary.
- Martin Anscombe, friend of Alan and Heather since student days, a new resident of Swanson and currently working as a relieving teacher in West Auckland schools (we discovered recently that whilst working as Principal in a small country school he was also a Rotarian for a couple of years. And there was an earlier spell with Rotaract. Hmm, the things one learns about one's friends)
- ADG Toni Alexander and her husband Don – who presented us with a banner from Georges
- Winky, Peter's wife, was going to come – but decided to keep her flu germs to herself instead (Winky, have you tried Fresh Air and, er, Mud baths?).

We really hoped you enjoyed yourselves and will return for a repeat visit.



Derek, Bob and Steve running the Sergeant's session



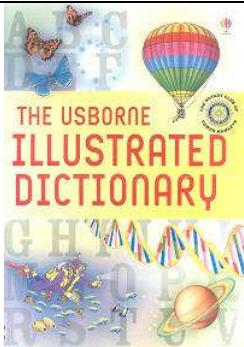
Te Rangi, Patrick and Bill enjoying the fun



A few of our happy band listening enthralled



The after meeting. Alan, Martin, Kerry and Graham having a chat



**Dictionaries:  
Previous Presentations:**

Bob made a presentation to Nga Kakano Christian Reo Rua Kura - and promptly invited the Principal, Te Rangi Allen, to join us for our meeting this week

Kerry made a presentation to Henderson Primary and presented the dictionaries as "A cordless eco friendly alternative to Google"

**Next Presentations:**

Pomaria Road School Students at 2.00pm, Friday 18<sup>th</sup> September.  
Location: School Hall, Pomaria Road, Henderson – 65 x Year 4 students  
Presenter: Patrick (with Heather and Alan hiding in the background)

Henderson North Students at 9:30am, Monday 21<sup>st</sup> September.  
Location: School Hall, Norval Road. Henderson – 70 x Year 4 students  
Presenter: Derek Gee

Other Rotarians there to support these presentations are welcome!

We would also like to thank:

Ross Ward - Donated 110 Dictionaries to Sunderland School,  
Domenic Wood - Donated Dictionaries to Kelston Boys, and  
Peter Smith, Donated Dictionaries via Winky to Schools on the East Coast

**Raffle Winner:** Ross – who now has a nice fire extinguisher with which to decorate his bathtub.

Jack was the official Tosser for the night and threw the following coins:

Tails, Heads, Tails, Heads, Tails

(Please bear with me as I try to work out the pattern and statistical probabilities on this. My maths teacher daughter tells me that it isn't 50/50 but that Tails have the slight edge at 56%. It appears that the Heads side is slightly heavier.)

**Parting Thought:** Heather:

Mark Twain "Always acknowledge a fault. This will throw those in authority off their guard and give you an opportunity to commit more."

<b>Sunshine Fund:</b>	
• This week's Raffles:	\$30.80
• This week's Sergeant's Fines:	\$53.00

**Western Leader:**

The Bulletin Editor lives over the border in Rodney so gets the Rodney Times. If articles appear about us in the Western Leader – can someone out there PLEASE, PLEASE, PLEASE scan and email them to me? Or bring them on a Wednesday night?....Please?

**Next week's speaker: Jim Hainey**

When you look at the feedback sheets from any of Jim Hainey's presentations the one comment that comes through is "humour". One client said "I'm not sure whether you're a stand up comedian or a business speaker but your presentation was fantastic"

These comments are understandable! Jim Hainey does comedy to heighten audience attention, participation and retention and his subject "self motivation". So you end up with a comedy routine based on business and self motivation.

Jim loves humour and motivation. He has studied both for all of his adult life. He was a top class competitive Stillwater swimmer and surf swimmer. Went on to coach swimmers and learnt early that in order to teach anybody anything they need to be in the right frame of mind - and awake! This is why he learnt to use humour.

He also pioneered "Psycho Cybernetics" in New Zealand. The study of the self image and how this massively affects performance.

He even won an "open mike" competition in a Toronto comedy club in 1980 using business as the routine. "Humour in Business" he dubbed it. In North America he addressed many organizations and earned a reputation as the motivator from down under on local TV.

This approach has taken him around the world in business. Not bad for someone from the southern suburbs of Sydney, Australia who left school – really early! And we don't mean in the morning!

From professional swimming coach to top salesman, to top manager then running Drake Personnel in New Zealand, North America and Australia with line responsibilities in Europe. His approach never varied all that much.

A Sydney Morning Herald reporter asked him one "Why have you done so well?" This was for an article in 1984 on why Australian managers were running international companies. He paused for a moment and answered "Well I simply find people who want to do the job and let them get on with it."

At Drake he made sure that his managers hired people who could do the job and had

"willingness" and then he taught the supervisors and managers to get out of their way. This approach enabled him to establish Drake as the number one personnel services company in New Zealand and turned the company's fortunes around in North America.

Jim thinks that too many companies hire the wrong people for the job and then try to change them. He laughs at this approach!

Today Jim doesn't have a lot of time for speaking, what with running a speaking bureau, but if you're lucky enough to have him at your conference you're in for a real treat. He really knows about motivation! Not the hype you sometimes get but the way it really works and he's not afraid to tell it as it is.

He did this for 2 years as the resident motivator on TVNZ and his articles are still requested for business publications.

He likes to work with a group for about 2 hours but if time is short then 60 – 90 minutes will get the right results. It takes him 15 minutes to say hello. He may not have all the all answers but he sure knows what questions to ask!

**He has appeared, on stage, with some of the top speakers in the world, including;**

- Denis Waitley
- Zig Zigler
- Alan Pease
- Tom Hopkins Jnr
- Brian Tracey
- W Mitchell
- Michael E Gerber

**Jim has held the following positions in addition to his business appointments;**

- Director The Auckland Regional Chamber of Commerce
- Director The Toronto Business Association
- President The Federation of Personnel Services New Zealand
- Paul Harris Fellow from Rotary International
- New Zealand representative International Labour Organisation - Geneva
- Affiliate The Canadian Psychological Association
- Charter Vice President The National Speakers Association of New Zealand.

# Firefighters endure stair climb in honour of dead colleagues

By MICHAEL FOX - Stuff.co.nz

Last updated 12:27 11/09/2009

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JOHN SELKIRK/Dominion Post

**THE HARD WAY:** Fully-loaded crews climbed their way up the 28 flights of stairs to the top of the BNZ tower in downtown Auckland where they were met with smiles and bottles of water.



Around 60 firefighters battled their way up 28 flights of stairs in central Auckland in full uniform today as a tribute to those that have died on the job.

**Organiser Tony "Scottie" Scott**, a fireman at Auckland Airport [Ed: And **Waitakere City Rotarian**], said the event was held to mark the deaths of the 50 firefighters who had died in New Zealand since 1872 and to mark the anniversary of the World Trade Center bombings in 2001.

"The 9/11 date is a poignant date in the fire fighter calendar, with [343] New York City Fire Department fire fighters lost as they attempted to rescue people and fight fires in the US September 11 attacks in 2001," he said.

Following a roll call of those who have died on the job and a prayer by Fire Service Chaplain Dean Ross Bay in their honour, the fully-loaded but willing crews climbed their

way up the 28 flights of stairs to the top of the BNZ tower in downtown Auckland where they were met with smiles and bottles of water.

Mr Scott said stair climbs in around 30kg of gear was as close to the physical test of fighting a fire as you could get without there being a blaze.

This was the first time the event had been held and included firefighters from as far away as Wellington, Tokomaru and Kaeo.

## The Forthcoming Conference in Montreal

## Jim Annison's "Make Up" in Portugal



*A Rotarian is not complete until  
he/she has experienced the  
internationality of a Rotary  
International Convention.*

***'Do it now'***

***'Take the trip of a lifetime'***

***'Spoil yourself'***

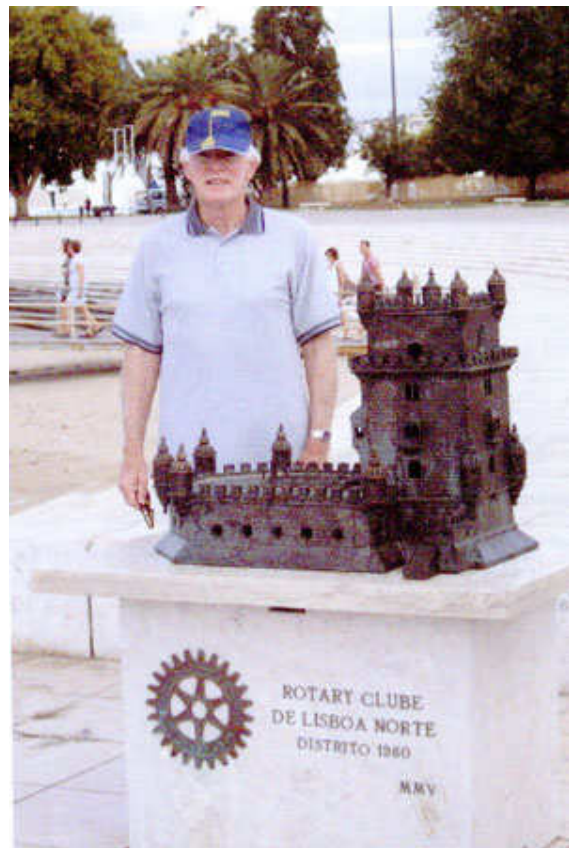


20-23 JUIN/JUNE CANADA  
**MONTREAL 2010**  
ROTARY INTERNATIONAL CONVENTION

*An International Experience*

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Join us in Montreal  
20-23 June 2010  
Register now online  
[www.rotary.org](http://www.rotary.org)



### Other Rotary News:

Rotary deliver all sorts of info and Newsletters, usually by email. Bob seems to be on all the email lists and forwards them to me for inclusion in the Bulletin.

Even though they all contain very interesting info, rather than create 20 page weekly newsletters I'm adding links to them on our web site:

<http://www.rotarywaitakere.org.nz/news/rotary-news>

### Rotary Training Talk:

The latest one is the **Rotary Training Talk**. This months topics include:

- How to find a new secretary (when the existing one goes insane and quits)
- Resources for trainers
- October is Vocational Service month – ideas for activities
- And other training tips

**Objet : RNZWCS Limited - KOHA 4 for 1 Funding**

Fellows,

The announcement by The Rotary Foundation advising that there will be no Matching Grants for the rest of this Rotary year will affect club activity in World Community Service. It may be timely to remind clubs again of the NZAID KOHA scheme which allows for 4 for 1 funding. The website has a comprehensive section which details the benefits. To access the information go to [www.rnzwcs.rotary.org.nz](http://www.rnzwcs.rotary.org.nz) and click on the various items under:

**APPLYING FOR KOHA-PICD GRANT**

**From our Past District Governor, Neil Reid:  
Help Required from our Keen Fishermen:**

Hi fellow Rotarian,

One of our club's priorities in this Rotary year includes help in low decile schools in our area, the south central isthmus area of Auckland with a Literacy project.....

This project is too big for us to do on our own and we are seeking **help** and support from Rotary clubs in the greater Auckland area.

We have run for a number of years a fishing competition donating in the region of \$10 to 20k each year to local and national charities. Last year we did not run the competition, because as a club we had committed our resources to the district, helping out me as governor, fronting all the things that need to be done for the district and projects that benefited the wider district. However, we did make significant contributions to the Laura Fergusson Trust and carried off a \$30k water project in Vanuatu.

**This year we have some ground to make up as our coffers are bare, would you put it to your club to help us raise \$40,000?**

**We are prepared to share the proceeds of sales** from the two areas in which we need help:

1. Selling entry tickets for this contest
2. We are looking for folks with boats to take a party/group of people out on the day to act as hosts. This way we can sell a day package..... More detail later.

**Our Fishing competition has been running since 1992 and has raised 100's of thousand dollars for all sorts of Charities.**

It is a well organised contest with over \$50,000 in prizes. The top prize is worth \$20,000 and is awarded to not the biggest fish but the average weight fish..... Just a small twist that gives the average punter a random chance.

Our competition is called the **TWIN COASTER** that allows fishing on both harbours of Auckland. It is a joint venture between the Manukau Cruising Club and our Rotary club and is to be held on the **13<sup>th</sup> March 2010**

In the first instance we are looking for expressions of interest from Rotary clubs in the greater Auckland area to help the Rotary club of Onehunga-One Tree Hill to pull off this fund raising for Literacy programs in schools.

Please call or e-mail me with expressions of interest.

Day/ night 4118441, mble 021 807 515 e-mail [muriwai43@extra.co.nz](mailto:muriwai43@extra.co.nz)

Kind Regards, Neil Reid  
IPDG 2008 09

**Trish and Neil Reid**

**Help Required:**

We have received a letter from the Waitakere City Ladies' Probus Club asking for help with moving tables and chairs for their meetings. The 95 elderly ladies are finding it hard setting up the hall these days.

The reason for asking us is that Waitakere City have been the Probus Club's sponsor since 1993.

They meet on a Monday at 9am at the St Johns Hall in Edmonton Road.

Can anyone help? Know of anyone who can?

What Alan and Heather were up to in the last week...  
In between sorting out Rotary accounts and meals that is:



Setting forth in a porta-bote  
(It folds up to look like a surfboard and  
unfolds into a 10' dingy)



Travelling up the lake into a side river



... Into a Lost World to catch fish



Alan's fish (returned to river)



Heather's fish (cooked and eaten)

<b>Meeting Times and Contact Details</b>		
<b>Where:</b>	Rex Davy Lounge, Lower Ground Floor at The Trusts Stadium, Central Park Drive, Henderson	
<b>Sergeant</b>	Derek Gee	412 7904 (home); 0274 120381
<b>Board Members</b>		
<b>President</b>	Terry Hodges	0274 312 374 (mob) <a href="mailto:terryh@unitedtravel.co.nz">terryh@unitedtravel.co.nz</a>
<b>Vice President</b>	Derek Gee	412 7904 (home); 0274 120381
<b>Secretary / Bulletin Editor</b>	Heather Pattison	8109 589 (home); 0274 719 569 <a href="mailto:heather@details.co.nz">heather@details.co.nz</a>
<b>Treasurer</b>		
<b>President Nominee / International Director:</b>	Craig Hargesheimer	833 6854 (home); 021 636 854 (mob) <a href="mailto:Craig@ihug.co.nz">Craig@ihug.co.nz</a>
<b>Club Service:</b>	Patrick Howard	412 7933 (home); 027 4838383 (mobile) <a href="mailto:Patrick@thewebco.co.nz">Patrick@thewebco.co.nz</a>
<b>Community Director:</b>	Steve Lewins	833 4168 (home); 021 795661 (mob) <a href="mailto:steve@lewinselectrical.co.nz">steve@lewinselectrical.co.nz</a>
<b>Vocational Director:</b>	Ross Ward	837 0133 (home); 0274 936 144 (mob) <a href="mailto:Baywest_plumbing@xtra.co.nz">Baywest_plumbing@xtra.co.nz</a>
<b>Youth Director</b>	Kent Favel	Ph 849 5025(home); 0273 693 972(mob) <a href="mailto:kfavel@sunderlandcollege.school.nz">kfavel@sunderlandcollege.school.nz</a>
<b>Apologies</b>		
<p align="center"><b>Apologies:</b></p> <p align="center"><b>Contact:</b> Heather at <a href="mailto:apology@details.co.nz">apology@details.co.nz</a> Ph 8109 589 or 0274 719 569</p> <p align="center">No later than <b>12 noon</b> on the <b>Monday</b> prior to the meeting</p>		<p align="center"><b>Late Apologies and No shows will, of course, be charged for their meal as it has been booked and paid for!</b></p> <p align="center"><b>AND:</b> If you are bringing guests, including family members, please let Heather know this also.</p> <p align="center">Late apologies are an appreciated courtesy</p>
<b>Duty Roster</b>		
<b>Date</b>	<b>23-Sep</b>	<b>30-Sep</b>
<b>Event</b>	Jim Hainey	Fellowship Night
<b>Squire</b>	Monique	n/a
<b>Squire</b>	Kerry	n/a
<b>Greeter</b>	Alan	n/a
<b>Grace</b>	Heather	
<b>Introduction</b>	JR	n/a
<b>Thanks</b>	Peter S	n/a
<b>Parting Thought</b>	John Riddell	n/a
<b>Rotary</b>		<b>Website</b>
<b>Waitakere City Rotary</b>		<a href="http://www.rotarywaitakere.org.nz/">http://www.rotarywaitakere.org.nz/</a>
Rotary NZ		<a href="http://www.rotary.org.nz">http://www.rotary.org.nz</a>
Rotary NZ Promotions and Information		<a href="http://www.rotary.org.nz/information.cfm?ID=1364">www.rotary.org.nz/information.cfm?ID=1364</a>
District Governor's newsletter		<a href="http://www..rotary.org.nz/newsletter.cfm?District=10">http://www..rotary.org.nz/newsletter.cfm?District=10</a>
Admin page and information		<a href="http://www.rotary.org.nz/information.cfm?ID=180">http://www.rotary.org.nz/information.cfm?ID=180</a>
Rotary International		<a href="http://www.rotary.org/">http://www.rotary.org/</a>
Future Vision		<a href="http://www.rotary.org/future_vision">www.rotary.org/future_vision</a>
Rotary E Club (for make ups)		<a href="http://www.rotaryclubone.org/">http://www.rotaryclubone.org/</a>

The printout from the experimental attendance register follows. There were actually 22 people present as Peter's wife, Winky, put in a late apology (but the formulas are getting too complex for me to figure out at the moment! Multiple nested IFs confuse the brain)

<b>September</b>		9/09/2009		16/09/2009		23/09/2009	
Date		9/09/2009		16/09/2009		23/09/2009	
Speaker		Rotaract; Kerry		Bill Potter		Jim Hainey	
Meal Cost		\$ 20			\$ 25		\$ 25
Meal Levy		\$ 5					
Apology Levy							
Members		25		25		25	
Attendance		12		15	23	0	
Percentage		48%		60%		0%	
Guests		2		8		0	
<b>Members</b>		Guests		Guests		Guests	
1 Mike Angland	Apology	\$ -	1		\$ 25		\$ -
2 Jim Annison	No Show	\$ 25	1		\$ 25		\$ -
3 Bob Benzie	1	\$ 25	1		\$ 25		\$ -
4 David Butler	Apology	\$ -	Apology		\$ -		\$ -
5 Kent Favel	Apology	\$ -	Apology		\$ -		\$ -
6 Roger Froes	Apology	\$ -	Apology		\$ -	Apology	\$ -
7 Derek Gee	1	\$ 25	1		\$ 25		\$ -
8 Craiger Hargesheimer	1	\$ 25	1		\$ 25		\$ -
9 Terry Hodges	Apology	\$ -	Apology		\$ -		\$ -
10 Patrick Howard	1	\$ 25	1		\$ 25		\$ -
11 Steve Lewins	Apology	\$ -	1		\$ 25		\$ -
12 Monique Mataga	Apology	\$ -	Late Apology		\$ 25		\$ -
13 Kerry McMillan	1	\$ 25	1		\$ 25		\$ -
14 Alan Pattison	1	\$ 25	1		\$ 25		\$ -
15 Heather Pattison	1	\$ 25	1		\$ 25		\$ -
16 Jack Riddell	No Show	\$ 25	1		\$ 25		\$ -
17 John Riddell	1	\$ 25	1		\$ 25		\$ -
18 John Ritchie	1	\$ 25	1		\$ 25		\$ -
19 Peter Smith	1	\$ 25	1	1	\$ 50		\$ -
20 Ross Ward	1	\$ 25	1		\$ 25		\$ -
21 Domenic Wood	1	\$ 25	Apology		\$ -	Apology	\$ -
<b>Friends of Rotary</b>							
22 Graham Nicholson	Apology	\$ -	Apology		\$ -	Apology	\$ -
<b>Non Attending Members</b>							
23 Jim Brown		\$ -			\$ -		\$ -
24 Tony Scott		\$ -			\$ -		\$ -
25 Ivan Yukich		\$ -			\$ -		\$ -
<b>Speaker</b>		1	\$ 20		1	\$ 25	\$ -
<b>Paying Guests</b>		1	\$ 20		4	\$ 100	\$ -
<b>Prospective Members</b>			\$ -		2	\$ 50	\$ -
<b>Club Guests</b>			\$ -			\$ -	\$ -

**Guest Speaker**

Bill Potter

**Paying Guests**

Toni Alexander  
 Don Alexander  
 Martin Anscombe  
 Te Rangī Allen

**Prospective Members**

Graham Foden  
 Rex Appleton